

# TOAST

## SALES ASSISTANT

TOAST designs clothes and homewares for modern living. We endeavour to create products that are unique – designed with great care, made of the best quality fabrics – and present them in simple but original and inspiring ways. We are known for our seasonal photography campaigns - which take us all over the world and continually expand our influences – as well as a consistent dedication to depth of thought in everything we do.

The emphasis within the TOAST workplace is on simplicity, originality, creativity and thoughtfulness. We work hard to communicate intelligently with the wider world (to assume intelligence in those we engage with) and strive against doing the obvious. We value serious thought in many broad fields – in art, literature, design, philosophy, travel, science... – as much as we do in fashion. Though our output may appear simple, it is always produced with great attention to detail.

You are a catalyst for TOAST's successes. To realize our ambitions we need you to share our interests and values, have an enthusiasm for TOAST itself, a deep knowledge and love of your own specialist area, and a wealth of life experience. With this common ground we can work together with clarity of thought, producing innovative ideas and always doing our very best for TOAST.

In return for your dedication, TOAST will offer a supportive and friendly working environment with flexible working hours and generous staff discounts. You will receive a comprehensive induction, including product and brand training, that helps to plant a deep understanding of TOAST that can be carried confidently through your work and into the outside world.

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UPDATED –	04/02/19
REPORTS TO –	STORE MANAGER
LOCATION –	EDINBURGH

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### ROLE OVERVIEW –

As a TOAST Sales Assistant you will have responsibility for delivering a fantastic customer experience based on knowledge of our lovely product and a desire to talk with our customers about it in a way that will help them to feel especially looked after. You will also need to support the delivery of the brand's visual expectations and standards and be able to guide new and junior members of the team by example.

You will need to become an ambassador for the brand's culture both in your appearance and behaviour and will be expected to contribute to your team's standards.

### ROLE IN DETAIL –

- Support delivery of store Sales through delivery of TOAST's Customer Service expectation
- Have a deep understanding of our product style, fit, shape and availability and seek to offer advice to all customers
- Support delivery of TOAST's Visual standards and expectations
- Contribute towards store feedback to store manager regarding stock performance
- Support delivery of an excellent back of house operation that supports the needs of the store and facilitates optimal trading results in a secure fashion
- Seek development and training of own skills set to continually improve performance
- Ensure a safe and healthy working environment for all, adhering to risk assessments and ensuring a high level of housekeeping
- You will be a Brand Ambassador, representing Toast both visually and behaviourally at all times

If you would like to apply, please send a cover letter and CV to [retailjobs@toa.st](mailto:retailjobs@toa.st)